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Gateway Disc Sports 2012 Pricing Structure

Just a reminder about quality of plastic when comparing prices...

We ONLY use engineered thermo plastic polymers and resin blends in our discs – NEVER low-end plastic.

Gateway Disc Sports offers two pricing tiers:

Tier 1 Pricing – Order 200 or more discs and you will be locked into Tier 1 wholesale pricing regardless of the size of future orders. We highly recommend that re-orders are made after 50 discs have been sold. Our most successful resellers maintain a minimum of 100-150 discs in a wide variety of models.

Once you become a Tier 1 customer there are *NO MINIMUM ORDER REQUIREMENTS!*

Tier 1 pricing is \$5.35 for all "S" (Sure Grip) Plastic, \$5.35 Organic, \$7.90 for all "E" (Evolution HPP) Plastic and Super Glow discs. By becoming a Tier 1 customer you will average 15% to 20% savings as compared to Tier 2 prices.

Tier 2 Pricing – Initial orders of less than 200 discs will use the Tier 2 wholesale pricing list.

FREE OFFER!

First time customers will receive 200 custom stamped minis with your logo for FREE with a 200-plus disc order. We hope you will take advantage of the free minis to promote your store as the place to shop for all your customers' disc golf needs and let those customers know you now carry a wide selection of player-preferred Gateway Disc Sports discs.

About Mini Markers, Marketing and our GUARANTEE!

Minis are very useful in marketing your store together with our products, through leagues and events, towards players in your area. We strongly suggest you allow us to place your first order - 18 years in the business has given us a great feel for what sells best.

PLUS we guarantee all sales! If after 60 days you have some items that are not selling you can ship them back to us on our shipper # (free of charge) and replace with the discs that are selling best. If after 120 days you decide you are not happy with sales, we will buy back your entire remaining inventory (minus a 10% restocking fee), basically guaranteeing the sales.

PLASTIC	WHOLESALE PRICE		SUGGESTED RETAIL PRICE
	TIER 1	TIER 2	
Light-weight plastic	\$3.60	\$4.10	\$11.00 - \$13.00
"S" Sure Grip plastic	\$5.35	\$6.20	\$11.00 - \$13.00
"E" Evolution plastic	\$7.90	\$8.50	\$14.00 - \$17.00
Organic	\$5.35	\$6.20	\$12.00 - \$14.00
Super Glow	\$7.90	\$8.50	\$13.00 - \$17.00